



CFDD EDUCATION

WEBINAR

## PERFORMANCE CONVERSATIONS

NOVEMBER 8, 2023

11:30-12:30 CST

RSVP REQUIRED

WEBINAR LINK PROVIDED TO REGISTERED  
ATTENDEES



Do you enjoy year end employee performance reviews or appraisals? We've all heard countless horror stories of the bad ratings, bad meetings, bad decisions, embarrassingly long forms, poor supervisors and other inept appraisal practices. There is nearly 50 years of evidence that shows that **traditional appraisals and negative feedback** are destructive to relationships and employment. Something different is needed for today's workplace! Join the webinar to hear practical insights and discover interactive tools that can empower employees and managers to have transformative conversations that lead to better communication and collaboration necessary to produce breakthrough results. **This webinar is an expanded version of this year's NACM Credit Congress presentation during the CFDD Speed Learning Session.**

**Nancy Watson-Pistole, CCE ICCE** has maximized her passion for credit management over the last 30+ years, enjoying opportunities for consulting and managing credit, collections and accounts receivable teams in diverse roles and industries.

Nancy graduated Summa Cum Laude from Park College in 1988 with a Bachelor of Science degree in Business Administration. She earned her CCE designation in 1996, the CICP in 2006, the ICCE in 2012 and the CGA in 2018. She has also completed the CFDD Mentor certification. Register now for the webinar on November 8, 2023, at 11:30 CST.

**Nancy Watson-Pistole CCE ICCE**  
**Kansas City CFDD Chapter Vice President**  
**Programs & Membership**

---

**RSVP Reservation Required**  
**CFDD Member - Complimentary**  
**Non-Member \$10**  
[nancy.watsonpistole@gmail.com](mailto:nancy.watsonpistole@gmail.com)

