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# PRESIDENT'S PAGE

We had a very informative meeting on October 11<sup>th</sup>. The subject was sales tax. Andrea Turner gave us a lot of great information and we had a great meal at Grand Street Café. Steve Rodvelt, CBA brought along six guests from Cardinal Brands!

On November 8<sup>th</sup>, we will have a workshop presented by Randy Spivey. It will be on Microsoft office. Randy will show us how to make our power point presentations better, dealing with mail merge, and pivot tables to name a few. We had a great turn out last time Randy did a presentation.

We are still selling Entertainment books for \$20.00. If anyone needs one, please let Steve Rodvelt, CBA know and we will arrange to get it for you. We are going to try and wrap up the sale by the November meeting.

We are also still selling candy bars. If you want a box to sell please contact Shawn Ismert, CBA.

If you have any comments, concerns, or ideas, please feel free to contact me.

We take December off from our regular meetings. I hope everyone has a safe and wonderful holiday season.

Hope to see you all at a meeting soon!

*Jill Tamborini, CBA  
Chapter President*



## Prepaid Registration

### CFDD NATIONAL INCENTIVE PROGRAM FOR NEW MEMBERS

Any new member that joins a CFDD Chapter between 6/6/2006 through 3/31/07 will be entered into a drawing for a paid registration for CFDD's first National Credit Conference in St. Louis, MO in October 2007.



## Membership

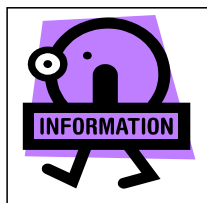
Our current membership stands at 60 members. I have several new prospects that will start receiving our meeting notices. If you know of someone who may be interested in attending please let me know.

I also challenge our members to contact a fellow member whom you've missed recently, inviting them to the next meeting, letting them know they are important and are missed when not in attendance.

*Shawn Ismert, CBA  
Vice President, Membership*

## 2007 Certification Exam Dates

Monday, March 5; paperwork is due by January 22  
Sunday, June 10 at the Credit Congress; paperwork is due by April 30  
Monday, July 23; paperwork is due by May 21  
Last 2007 test date will be November 5 with paperwork due by September 24



## CFDD National Fundraiser

### *To All CFDD Members:*

We are pleased to announce we will again be sponsoring a CFDD National Fundraiser for a full base registration for the 2007 NACM Credit Congress in Las Vegas, June 10 - 13. Each ticket is only \$10.00 and only a maximum of 500 tickets will be sold. This is an excellent opportunity for any member or for a chapter to use as a possible scholarship. The fundraiser is open to any CFDD or NACM member.

The drawing will be held on February 12, 2007 at the NACM Headquarters office, and the winner will be notified immediately. Just complete this ticket order form and return to our Executive Director, Millie DeMariano.

**Support CFDD and win a registration to the NACM Credit Congress!!**

*Jeffrey L. O'Banion, CCE, CICP  
CFDD National Chairman*

## Upcoming Programs

November's program should be a great opportunity to learn more about the powers of Microsoft Office Word, Excel, and PowerPoint. Our featured speaker will be Randy Spivey of SOHO Information Systems Consulting, Inc

As is our custom, there will be no meeting in December because of the holidays. Happy Holidays!

In January we are bringing in a speaker from Robert Half to talk about "Opportunities for Credit Managers". This program will be about opportunity's that exist for the credit professional and how getting your CBA, CBF, and CCE can be to your advantage.

I am looking forward to seeing everyone at the meetings.

*Eric Lerdahl  
2<sup>nd</sup> Vice President Program Chair*

## Helpful Websites

Here are a couple of websites you might find helpful if you have questions in regard to sales and use tax. Thanks to Andrea Turner who did a great presentation at our October meeting.

Streamlined Sales Tax Project:  
[www.streamlinedsalestax.org](http://www.streamlinedsalestax.org)

Multi-state Tax Commission: [www.mtc.gov](http://www.mtc.gov)

## CFDD Kansas City Drawing

In support of the CFDD National Fundraiser referenced on Page 2 of this newsletter, I will have a chapter drawing to WIN a basket of PSF Pork Products. For every \$10.00 ticket you purchase between now and February 12, you will receive a chance to win these products.

If you have already purchased tickets, please e-mail me at [nwatson@psfarms.com](mailto:nwatson@psfarms.com) and I will enter your name in the drawing for each ticket purchased.

Thanks for your support of the CFDD National Fundraiser!

*Nancy Watson-Pistole, CCE, CICP  
Vice Chairman, Education & Program  
Chairman Elect*

## Membership Feedback

Look for a member's survey in the near future to obtain your opinion about future topics, and how we can best meet your needs. I hope to receive feedback from the majority of our members because we are here for you! Feel free to write in any additional comments that would improve our results of meeting your needs.

My email address and phone numbers are listed on the first page of this newsletter, so please feel free to contact me with any questions, concerns or suggestions.

*Mark Perkins  
Member at Large*



## CFDD KC Website News

A new feature has been added to our website. On the "Latest News" page there is a new page entitled "Opportunities". This is a list of credit positions that are available and a link to the description. This is a more discreet way of providing this information.

Just the check the site periodically to see if there are updates.

[www.cfddkc.org](http://www.cfddkc.org)

### **Dear CFDD Members**

You are invited to attend the CFDD National Conference, to be held at the St. Louis Airport Hilton Hotel in St. Louis, MO, on October 25-27, 2007.

A comprehensive educational program presented by experienced business, credit and legal professionals will be offered. As an attendee, you can earn in excess of one full point towards your Professional Designation Roadmap or CCE Re-Certification.

Please join your fellow credit professionals from across the Country for this CFDD educational opportunity—*A Gateway To Professional Achievement*.

Carol Fowle, CCE  
Millie DeMariano  
Conference Co-Chairmen

[Click Here for Conference Information and Program Agenda](#)



## Treasurer's Report

Greetings from your CFDD Kansas City Chapter Treasurer. Many of you have probably noticed that the last few months have been full of activity for CFDD. In addition to a full schedule of informative meetings, your chapter also has several fund raising initiatives taking place.

The annual Auction Fundraiser took place in September. Total proceeds raised by the auction were \$1,198.00. After expenses, a net amount of \$973.00 was raised for scholarships for our chapter.

Entertainment books went on sale in August with a goal of raising \$250.00 for chapter scholarships. Thus far, we have raised almost \$200.00. I still have 7 books left if anyone would like to buy one. All unsold books and money are due back to me by November 8<sup>th</sup>. This will be our final meeting of the year. If you will be unable to attend this meeting, please contact me to make other arrangements.

Your chapter is also in the midst of an ongoing candy bar sale. Candy bars are \$1.00 a piece and number 40 to a box. Once all boxes are sold, we will net a profit of \$960.00. Proceeds from this fundraiser will be used to assist with the expenses for a reception at next year's Credit Congress in honor of Nancy Watson-Pistole for her appointment to a National CFDD Chairman position.

Annual membership dues will once again be \$85.00 for the 2007 calendar year. Invoices were sent out the last week of October and will be due on December 1<sup>st</sup> of this year. Please be sure to contact me if you didn't receive an invoice.

Total revenue for the month of September was \$2,036.30 which includes revenue from the above mentioned auction proceeds. Total expenses were \$1,326.70 and includes all auction expenses. A full report of revenue and expenses is available for review by any member of the CFDD Kansas City chapter.

Finally, I would like to thank all of those who have assisted in various ways with the above initiatives. It takes true teamwork and commitment to pull these things off. As always, please feel free to contact me directly with any questions regarding any of the above mentioned items. Your input and feedback is always appreciated.

*Steven Rodvelt, CBA  
Treasurer*



## ABOUT CFDD

**Our Mission:** The mission of the National Association of Credit Management's Credit and Financial Development Division shall be to promote active interest in the credit and financial profession, to develop and market educational programs that are vital to the development of the effective professional, and to be a viable force within the NACM network.

**Our Vision:** To dynamically impact the National Association of Credit Management's global vision by being the leader in educational programming and direction, thereby setting industry standards for professional excellence.