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## President's Page

The summer is going by very fast. I hope you have all been able to enjoy it. What a great way to start off the summer with our very own Nancy Watson-Pistole, CCE, CICP being installed as National Chair for CFDD. Congratulations Nancy!

Credit Congress was held in Las Vegas this year. It was again a great conference. There were many exceptional speakers and a wide variety of topics to choose from. It was hard to choose which sessions to attend. On Monday night of the conference, the Kansas City chapter hosted a reception for Nancy. We had a great turn out and many comments on how nice the reception was.

The CFDD luncheon was held on Tuesday when Nancy was installed. Many members of our chapter won scholarships again. They are listed later in the newsletter. Congratulations to all the winners!

The first National CFDD Conference will be held in St. Louis this year in October. If you have attended at least three of our meeting this last year, you are eligible for the chapter to pay your registration. Please look at your calendars and see if you will be able to attend.

Our June meeting was presented by Cathy Draper of MCD Financial Solutions LLC. Cathy is a certified fraud examiner. Her presentation was very informative in interesting. The July meeting was presented by Travis Lewis of Ajilon Finance. His presentation informed us of the talent shortage that will be coming as the baby boomers start to retire. It was very enlightening. There will be a talent war as company's try to hire the most talented employees.

We have begun working on our annual auction. It will be held September 12th at Western Extralite. Please start asking around your office or other company's you know who would donate an item to our auction. This is our major fund raiser of the year and a great deal of fun also. It is never too early to start asking for donations. Eric Lerdahl and Pat Wells, CBA will be co-chairing the auction this year. If you have an item please contact them or any of the board members.

As always, if you have any comments, concerns, or ideas, please feel free to contact me.

Hope to see you all at a meeting soon!

**Jill Tamborini, CBA**  
**Chapter President**



## HIGHLIGHTS of 2007 CFDD SURVEY

- Number of members completing survey totaled **19**.
- Preferred day to attend meeting during the week - **Wed**
- Preferred time to start was **6:00pm**
- Topic with the highest interest from the members- "**Collections**"
- The top location in the Greater Kansas City area was "**The Plaza**".

*Mark Perkins*  
*Member At Large*

## NACM-CFDD TREASURER'S REPORT

For the month of July, 2007

### INVESTMENT ACCOUNT

PRIOR MONTH END BALANCE:	\$4,260.09
DEPOSITS:	\$ 694.88
DISBURSEMENTS:	\$ 0.16
CURRENT MONTH END BALANCE:	<u>\$4,954.81</u>

### CHECKING ACCOUNT

PRIOR MONTH END BALANCE:	\$1,405.23
DEPOSITS:	\$ 0.00
DISBURSEMENTS:	\$ 678.16
CURRENT MONTH END BALANCE:	<u>\$ 727.07</u>

*Steve Rodvelt, CBA*  
*Treasurer*



## 2007 CERTIFICATION EXAM DATES

### **2007 CERTIFICATION EXAM DATE**

Last 2007 test date will be November 5 with paperwork due by September 24

### **2008 CERTIFICATION EXAM DATES**

Monday March 10; paperwork is due by January 21  
Sunday May 18 at the Credit Congress in Louisville Kentucky; paperwork due by April 17  
Monday, July 28; paperwork is due by June 9  
Last 2008 test date will be November 10 with paperwork due by September 22

*Larry Glenn, CBA*  
*Education Chair*

## STRENGTH IN NUMBERS

“Strength in numbers” was in true form at the 111<sup>th</sup> Credit Congress & Exposition. From the registration booth through the closing night party there was constant interaction with credit professionals.

Both Mark Sanborn and John Powers were entertaining speakers and their message is one I will try to carry out daily.

The education sessions were condensed yet full of dialogue and information that is usable both in and out of the office. The Expo was wall-to-wall vendors with the latest and greatest products and services. It also offered a venue to meet fellow participants and a central meeting location.

Having a Kansas City delegation in attendance eased some anxiety and they're past experience assisted in session selection. It was also an honor to attend Nancy Watson-Pistole's installation as CFDD's chairman. I certainly will clear my calendar for future Credit Congress & Expositions.

*Chris Webb*  
*Butler Manufacturing Company*

## CREDIT CONGRESS

I wanted to take a moment to write about my first experience going to credit congress in Las Vegas 2007. I must say that I was a little nervous when I first arrived being that it was my first time to Vegas as well, seeing all the people that were there took me by surprise. I arrived not knowing what to expect from this type of conference but soon discovered that I was not the only first timer there, and many others were in the same boat as me with eyes wide open looking to get a full experience out of this. I went to the first-time attendee orientation with the incredible red tote bag with all my information about the conference in hand, I was really surprised by the NACM staff that was there to greet and welcome us to our first conference. The speaker was very informative about the books and classes so I felt like I knew what was ahead of me for the next few days.

Walking into the Expo Hall was a little overwhelming with all the vendors that were there; I had to ask myself where to start. So off I went one booth at a time meeting so many people that wanted me to know and learn about their businesses and how they could help me with mine. After receiving so many different keepsake items from each booth I needed another suitcase for the flight home. Everyone was so nice and informative I felt like I was learning a lot from them.

The next morning I did not think it could get any better but boy I was wrong; I got to see "Elvis" in Las Vegas! How many people can say that (well tons I know) but now I get to be one of those people too. Looking around that ballroom and seeing all the credit professionals that were there was amazing, you don't really think about others in the same field as you on a daily basis but to see this many people come together to receive education was wonderful.

The next few days were so full, meeting new people and taking classes that would help me in the work place and a few classes that I knew were just going to be a lot of fun. The speakers knew their stuff, I never felt like I needed to go to another class because I did not understand the subject or that I was just bored, and could not focus. I enjoyed the classes that I attended and feel like I took something away from each one.

NACM's closing night party was AWESOME. I was in awe from start to finish. From the education to the vendors and everything in between I know that I will attend next year's credit congress in Louisville.

*Jackie Turtine  
Sioux Chief Mfg.*

## CFDD NATIONAL CONFERENCE

Mark your calendar now for the first CFDD National Conference on October 25-27, 2007.

Conference registration is \$300 for NACM & CFDD members. Program topics include:

- >The Federal Reserve – What They Really Do
- >Surviving Credit Without a Law Degree
- >Internal Audit Controls – Are yours Adequate?
- >Statement of Cash Flows - Analysis and Interpretation
- >Forensic Accounting
- >Making Excel Work for You
- >Shared Services – What Companies Hope to Achieve
- >The NACM Certification Program – It Matters
- >Losing it all – A Credit Manager's Katrina Story
- >Understanding Your Employee's Strengths – and Your Own

Conference details and registration information will be mailed Summer 2007. The schedule of events is available now at [www.cfdd.org](http://www.cfdd.org).

## CFDD LOGO ITEMS

Please check out the CFDD Logo items for sale. Check out the selection at [www.cfdd.org](http://www.cfdd.org) and go to Logo Items and Gifts.

## THANK YOU

I want to express my gratitude to the Kansas City Chapter for hosting the National Chairman's reception for me in Las Vegas during the 2007 Credit Congress. It was a wonderful evening spent with friends and colleagues in celebration. Thanks also to those that served on the reception committee co-chaired by Deb Yount, CCE and Chris Marchewka, CCE.

I look forward to serving this year as the National Chairman and sharing my 'passion for excellence' with all CFDD members.

*Nancy Watson-Pistole, CCE CICP  
National Chairman*

**ANNUAL CREDIT CONGRESS AWARDS**

**Congratulations to this year's winners!!!!**

Tim Carpenter, Western Extralite  
CD-ROM Courses

Jill Tamborini, CBA, Fujifilm Sericol USA  
NACM Credit Congress

Nancy Watson-Pistole, CCE, CICP  
Premium Standard Farms  
NACM Credit Congress

Nadine Whitehead, CCE, CARQUEST Auto Parts  
NACM Credit Congress

Larry Glenn, CBA, Farmland Foods, Inc.  
CFDD Conferences

Shawn Ismert, CBA, Sioux Chief Manufacturing  
CFDD Conferences

Christine Marchewka, CCE, McDowell Rice  
CFDD Conferences



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All articles submitted are subject to editing due to space limitations and editorial style, but represent the opinions of the individual authors, not that of CFDD Kansas City Chapter.

**CFDD National Conference**  
October 25-27, 2007  
St. Louis, MO  
Hilton St. Louis Airport  
[www.cfdd.org](http://www.cfdd.org)

**ABOUT CFDD**

**Our Mission:** The mission of the National Association of Credit Management's Credit and Financial Development Division shall be to promote active interest in the credit and financial profession, to develop and market educational programs that are vital to the development of the effective professional, and to be a viable force within the NACM network.

**Our Vision:** To dynamically impact the National Association of Credit Management's global vision by being the leader in educational programming and direction, thereby setting industry standards for professional excellence.